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EDUCATION

Ph.D. in Political Economics, June 2005
Stanford University, Graduate School of Business

S.B. in Political Science with a minor in Economics, June 2000
Massachusetts Institute of Technology

RESEARCH INTERESTS

Experimental and behavioral political economy, behavioral game theory, formal theory, empirical implications of theoretical models, voting, elections, representation, political parties, Congress, American politics, strategic communication

ACADEMIC POSITIONS

University of Pittsburgh

Professor of Political Science, 2018-present
Professor of Economics (secondary), 2018-present
Associate Professor of Economics (secondary), 2014-2018
Associate Professor of Political Science, 2012-2018
Faculty Affiliate, Pittsburgh Experimental Economics Laboratory, 2011-present
Assistant Professor of Political Science, 2007-2012

Carnegie Mellon University

Assistant Professor of Social and Decision Sciences, 2005-2007

ADMINISTRATIVE POSITIONS

University of Pittsburgh

Associate Dean for Graduate Studies, Dietrich School of Arts and Sciences, Jan. 2022-present
Department Chair, Department of Political Science, 2018-2021
Acting Department Chair, Department of Political Science, Jan.-Aug. 2017
Director of Undergraduate Studies, Department of Political Science, 2015-2018

VISITING POSITIONS

Stanford University, Graduate School of Business, July 2015, July 2016, July 2017
University of Amsterdam, Department of Economics and Center for Research in Experimental
Economics and Political Decision Making, April-June 2014
Vanderbilt University, Center for the Study of Democratic Institutions, February 2014

PEER-REVIEWED PUBLICATIONS

Woon, Jonathan, Minsu Jang, Kira Pronin, and Jacob Schiller. 2023. "Discussion and Fairness in a Laboratory Voting Experiment" *Journal of Experimental Political Science*

Pronin, Kira and Jonathan Woon. 2023. "Does allowing private communication lead to less prosocial collective choice?" *Social Choice and Welfare* 60: 625-645

Minozzi, William and Jonathan Woon. 2023. "Electability Salience Can Bias Voting Decisions" *Research & Politics* 10(1)

Burdea, Valeria and Jonathan Woon. 2022. "Online Belief Elicitation Methods" *Journal of Economic Psychology* 90(June):102496

Woon, Jonathan, Sean Craig, Amanda Leifson, and Matthew Tarpey. 2020. "Trump is not a (Condorcet) Loser: Social Choice and the 2016 Republican Nomination" *PS: Political Science & Politics* 53(3):407-412

Cook, Ian P. and Jonathan Woon. 2020. "Time and Punishment: Concession and Blame in Political Standoffs" *Journal of Economic Behavior & Organization* 174(June): 435-448

Minozzi, William and Jonathan Woon. 2020. "Direct Response and the Strategy Method in an Experimental Cheap Talk Game" *Journal of Behavioral and Experimental Economics* 85(April) 101498

Minozzi, William and Jonathan Woon. 2019. "The Limited Value of a Second Opinion: Competition and Exaggeration in Experimental Cheap Talk Games" *Games and Economic Behavior* 117(September): 144-162

Dancey, Logan, Matthew Tarpey, and Jonathan Woon. 2019. "The Macro Dynamics of Partisan Advantage." *Political Research Quarterly* 72(2): 450-459

Woon, Jonathan and Kristin Kanthak. 2019. "Elections, Ability, and Candidate Honesty" *Journal of Economic Behavior & Organization* 157(January): 735-753

Woon, Jonathan. 2018. "Primaries and Polarization: Behavioral Theory and Experimental Evidence." *American Political Science Review* 112(4): 826-843

- Chaudoin, Stephen and Jonathan Woon. 2018. "How Hard to Fight? Cross-Player Effects and Strategic Sophistication in an Asymmetric Contest Experiment" *Journal of Politics* 80(2): 585-600
- Minozzi, William and Jonathan Woon. 2016. "Competition, Preference Uncertainty, and Jamming: A Strategic Communication Experiment" *Games and Economic Behavior* 96: 97-114
- Woon, Jonathan and Ian P. Cook. 2015. "Competing Gridlock Models and Status Quo Policies" *Political Analysis* 23(3): 385-399
- Kanthak, Kristin and Jonathan Woon. 2015. "Women Don't Run? Election Aversion and Candidate Entry" *American Journal of Political Science* 59(3): 595-612
- Woon, Jonathan. 2014. "An Experimental Study of Electoral Incentives and Institutional Choice" *Journal of Experimental Political Science* 1(2): 181-200
- Anderson, Sarah and Jonathan Woon. 2014. "Delaying the Buck: Timing and Strategic Advantages in Executive-Legislative Bargaining over Appropriations" *Congress & The Presidency* 41(1):25-48
- Minozzi, William and Jonathan Woon. 2013. "Lying Aversion, Lobbying, and Context in a Strategic Communication Experiment" *Journal of Theoretical Politics* 25(3): 309-337
- Woon, Jonathan. 2012. "Democratic Accountability and Retrospective Voting: A Laboratory Experiment" *American Journal of Political Science* 56(4): 913-930
- Woon, Jonathan and Sarah Anderson. 2012. "Political Bargaining and the Timing of Congressional Appropriations" *Legislative Studies Quarterly* 37(4): 409-436
- Hamman, John, Roberto Weber, and Jonathan Woon. 2011. "An Experimental Investigation of Electoral Delegation and the Provision of Public Goods" *American Journal of Political Science* 55(4): 737-751
- Pope, Jeremy C. and Jonathan Woon. 2009. "Measuring Changes in American Party Reputations, 1939-2004." *Political Research Quarterly* 62(4): 653-661
- Woon, Jonathan. 2009. "Change we Can Believe In? Using Political Science to Predict Policy Change in the Obama Presidency." *PS: Political Science & Politics* 42(2): 329-334
- Woon, Jonathan. 2009. "Issue Attention and Legislative Proposals in the U.S. Senate." *Legislative Studies Quarterly* 34(1): 24-54
- Woon, Jonathan and Jeremy C. Pope. 2008. "Made in Congress? Testing the Electoral Implications of Party Ideological Brand Names." *Journal of Politics* 70(3): 823-836

Woon, Jonathan. 2008. "Bill Sponsorship in Congress: The Moderating Effect of Agenda Positions on Legislative Proposals." *Journal of Politics* 70(1): 201-216

Woon, Jonathan. 2007. "Direct Democracy and the Selection of Representative Institutions: Voter Support for Apportionment Initiatives, 1924-1962." *State Politics and Policy Quarterly* 7(2): 167-186

OTHER PUBLICATIONS

Woon, Jonathan. 2012. "Laboratory Tests of Formal Theory and Behavioral Inference" In Bernhard Kittel, Wolfgang Luhan, and Rebecca Morton (eds), *Experimental Political Science: Principles and Practices*. Palgrave Macmillan.

Woon, Jonathan. 2012. "Review of *A Model Discipline: Political Science and The Logic of Representations* by Kevin Clarke and David Primo" *The Experimental Political Scientist* 3(2): 26-30.

Krehbiel, Keith, Adam Meirowitz, and Jonathan Woon. 2005. "Testing Theories of Lawmaking." In David Austen-Smith and John Duggan (eds) *Social Choice and Strategic Decisions: Essays in Honor of Jeffrey S. Banks*. Berlin: Springer-Verlag.

WORKING PAPERS

Minozzi, William and Jonathan Woon. "Numeric versus Natural Language Messages in Cheap Talk Communication Games" (revise and resubmit, *Journal of the Economic Science Association*)

Burdea, Valeria and Jonathan Woon. "Getting it Right: Communication, Voting, and Collective Truth Finding" (under review, *Experimental Economics*)

Loncaric, Nicole and Jonathan Woon. "Historical Knowledge, Perceptions of Racism, and Support for Racial Policies"

Burdea, Valeria, William Minozzi, and Jonathan Woon. "Partisan Identity, Source Credibility, and Second Order Beliefs"

Woon, Jonathan. "Political Lie Detection: Truth Tracking and Partisanship"

WORK IN PROGRESS

Burdea, Valeria and Jonathan Woon. "Questioning Vagueness"

Banko, Daniel, Valeria Burdea, and Jonathan Woon. "Comparing Belief Elicitation Methods"

Woon, Jonathan and Matthew Tarpey. “Asymmetric Partisan Perceptions”

Ahumada, Beatriz, Marissa Lepper, and Jonathan Woon. “Inequality of Opportunity, Affirmative Action, and the Meritocratic Ideal”

Woon, Jonathan. “An Empirical Analysis of Ranked Choice Voting”

GRANTS

National Science Foundation, “Source Credibility, Political Identity, and Factual Belief Revision” (2021-2024, PI, \$260,944)

University of Pittsburgh, Social Science Research Initiative, “Vulnerability to Social Learning to Adversarial Digital Disinformation” (2019-2020, Co-PI, with PI Michael Colaresi, \$49,620)

University of Pittsburgh, Pitt Cyber Accelerator Grant, “Innovating Solutions to Digital Disinformation Across Democracies” (2018-2020, Co-PI, with PI Michael Colaresi, \$17,500)

University of Pittsburgh, Central Research Development Fund Small Grant, “Can Citizens Detect Truth and Lies in Politics?” (2017-2019, \$13,500)

National Science Foundation, “Workshop: Behavioral Models of Politics” National Science Foundation (Co-Program Director, Program Director David Siegel, Duke University, April 2017-March 2018, \$48,654)

National Science Foundation, “Collaborative Research/Workshop: Behavioral Models of Politics” National Science Foundation (Program Director, Co-Program Director David Siegel, Duke University, August 2015-July 2016, \$49,187)

National Science Foundation, “Women Don’t Run: An Experimental Analysis of Women and the Choice to Represent,” National Science Foundation (Co-Principal Investigator, PI Kristin Kanthak, SES-1154739, September 2012-August 2015, \$246,717)

University of Pittsburgh, Type I Third Term Research Stipend (2011, \$4,000)

University of Pittsburgh, Central Research Development Fund Small Grant, “Experiments on Political Uncertainty, Pandering, and Jamming” (2010-2012, \$7,500)

Carnegie Mellon University, Berkman Faculty Development Grant (2006-2007, \$9,960)

FELLOWSHIPS & AWARDS

Marian Irish Award (2015) for best paper in women and politics, with Kristin Kanthak, Southern Political Science Association

Betty Nesvold Award (2014) for best paper in women and politics, with Kristin Kanthak, Western Political Science Association

Honorable Mention, Best Experimental Paper Award (2011), APSA Experimental Research Section

Artinian Travel Award (2008) Southern Political Science Association

Visiting Fellow (Summer 2007) Hoover Institution, Stanford University

Jaedicke Merit Award (2003) Stanford Graduate School of Business

Summer Research Fellowship (2004) John M. Olin Program in Law and Economics, Stanford Law School

National Science Foundation Graduate Research Fellowship (2001-2004)

Leon Weaver Award for Best Paper on Representation (2000), with Stephen Ansolabehere and James Snyder. APSA Representation and Electoral Systems Section

Outstanding Undergraduate Thesis Award (2000) MIT Political Science

Jeffrey L. Pressman Research Grant (1999) MIT Political Science

INVITED BLOG POSTS

Kanthak, Kristin and Jonathan Woon. 2015 (February 25) "Election aversion means that leveling the playing field may not be enough to convince women to run for office" LSE American Politics and Policy <http://blogs.lse.ac.uk/usappblog/2015/02/25/election-aversion-means-that-leveling-the-electoral-playing-field-may-not-be-enough-to-convince-women-to-run-for-office/>

Woon, Jonathan. 2012 (November 9) "Fundamentals of Lawmaking: Gridlock in the 113th Congress" The Monkey Cage <http://themonkeycage.org/2012/11/fundamentals-of-lawmaking-gridlock-in-the-113th-congress/>

Anderson, Sarah and Jonathan Woon. 2011 (April 8) "431 Days and Counting for a Budget!" The Monkey Cage http://themonkeycage.org/2011/04/431_days_and_counting_for_a_bu/

CONFERENCES ORGANIZED

"Duke Behavioral Models of Politics Conference" (May 19-20, 2017, Duke University, organized with David Siegel, NSF SES-1657851)

"Pittsburgh Behavioral Models of Politics Conference" (May 12-14, 2016, University of Pittsburgh, organized with David Siegel, NSF SES-1541501)

“New Directions in the Study of Diversity and Representation” (September 25, 2015, University of Pittsburgh, organized with Kristin Kanthak)

“Duke Behavioral Models of Politics Conference” (October 10-11, 2014, Duke University, organized with David Siegel)

“Pittsburgh Behavioral Models of Politics Conference” (October 11-12, 2013, University of Pittsburgh, organized with David Siegel)

CONFERENCE PARTICIPATION

American Political Science Association Annual Meeting (Presenter: 2001, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2016, 2018, 2019, Discussant: 2007, 2008, 2009)

Economic Science Association North American Conference (Presenter: 2011, 2012, 2014, 2018, 2019, 2021, 2022)

European Consortium of Political Research (Presenter: 2013)

European Political Science Association Conference (Presenter: 2014, 2019)

Midwest Political Science Association Annual Conference (Presenter: 2004, 2006, 2007, 2008, 2010, 2011, 2013, 2015, 2022, 2023; Discussant: 2006, 2007, 2011, 2016)

NYU-CESS Experimental Political Science Conference (Presenter: 2010, 2012, 2013, 2017, Discussant: 2011, 2015, 2016, 2019, 2020)

Public Choice Society Meeting (Presenter: 2016, 2017)

Stanford GSB Political Economy Conference (Presenter: 2018)

Southern Political Science Association Conference (Presenter: 2007, 2010, 2011, 2013, 2014, 2020, Discussant: 2008, 2010, 2020)

Toronto Political Behavior Workshop (Presenter: 2017)

Vanderbilt Government Expertise and Information Conference (Presenter: 2011)

Vanderbilt Miller and Stokes Conference (Presenter: 2012)

Yale CSAP American Politics Conference (Presenter: 2013, 2015)

SUMMER INSTITUTES

Lecturer on Experiments and Political Behavior (2017), Empirical Implications of Theoretical Models Summer Institute at UC Berkeley

Lecturer on Experiments (2016, 2017, 2019), Empirical Implications of Theoretical Models at University of Houston Hobby Center for Public Policy

Faculty Mentor, Empirical Implications of Theoretical Models Summer Institute at UC Berkeley (2010, 2013)

Participant, Summer Institute in Political Psychology, Stanford University (2006)

INVITED PRESENTATIONS

Northwestern University (2023)

Rice University (2023)
Stony Brook University (2023)
Columbia University, Political Economy Seminar (2022)
Stanford GSB Alumni Conference (2022)
New York University, Political Economy Seminar (2021)
Florida State University (2019)
University of Tampere, Institutions in Context: Gender and Equality (2018)
Institute for Advanced Studies in Toulouse, Deliberation and Collective Choice (2018)
University of East Anglia, Experimental Economics Seminar (2018)
London School of Economics, Government Seminar (2018)
University of Warwick, Political Economy Seminar (2018)
University of Southern California, Roundtable Discussion - Pivotal Politics Symposium (2017)
Texas A&M University, Economics and Political Science (2017)
Ohio State University, Political Science (2017)
Center for Experimental Social Science, Nuffield College, University of Oxford (2016)
Carlos III-Juan March Institute (IC3JM), Madrid (2016)
Washington University in St. Louis (2015)
Columbia University, Political Economy Seminar (2015)
University of Amsterdam, CREED Seminar (2014)
Vanderbilt University, Center for the Study of Democratic Institutions (2014)
Stony Brook University, Department of Political Science (2011)
Ohio State University, Behavioral Decision Making Seminar (2011)
Washington University in St. Louis, Political Economy Workshop (2011)
Duke University, Political Economy Workshop (2011)
Columbia University American Society and Politics Workshop (2007)
University of Pittsburgh, Department of Political Science (2006)
Carnegie Mellon University, Department of Social and Decision Sciences (2005)
Northwestern University, Department of Political Science (2004)
University of California, Berkeley, Department of Political Science (2004)
University of Rochester, Department of Political Science (2004)
New York University, Department of Politics (2004)

TEACHING AND ADVISING

PhD Courses

Behavioral Theory and Experiments
Foundations of Quantitative Methods
Formal Political Theory I
Formal Political Theory II
Math Short Course for Political Scientists
International Relations and Formal Modeling Workshop

Undergraduate Courses

Games, Politics, and Strategy (formerly Formal Political Analysis)

Research Methods in Political Science
Capstone Seminar in American Politics: Predicting Presidential Elections
Capstone Seminar in American Politics: Business and Public Policy
Capstone Seminar in American Politics: Experiments and Political Behavior
Capstone Seminar in American Politics: Politics, Markets, and Inequality
Business, Politics, and Public Policy (Pitt, Carnegie Mellon, Stanford)
Strategic Analysis: Game Theory for Social Scientists (Carnegie Mellon)
Policy-Making Institutions (Carnegie Mellon)

PhD Thesis Committees

Shuli Zhang (current, overview defended)
Nicole Loncaric (current, chair, overview defended)
Minsu Jang (current, co-chair, overview defended)
Amanda Leifson (current, overview defended)
Sean Craig (current, overview defended)
Jacob Schiller (2023)
Matt Tarpey (2020, chair)
Kira Pronin (2020)
Matt Zarit (2018)
Jarrod Kelly (2017)
Ian P. Cook (2016, chair)
Andrea S. Aldrich (2015, chair)
Ju Yeon Park (2015, NYU)
Benjamin Melusky (2015)
Eric Loepp (2015)
Sun-Tak Kim (2012, Economics)
Dana Puia (2010)

MA Thesis Committees

Chun-Han Huang (2018)
Matt Tarpey (2017)
Kira Pronin (2014)
Zachary Auter (2013)
Andrea Aldrich (2011)

DEPARTMENT AND UNIVERSITY SERVICE

Search Committee for Dean of Dietrich School of Arts and Sciences, 2022-23 (appointed)
University Council on Graduate Studies, 2022-present (Co-Chair, Subcommittee on Graduate Faculty Status)
Provost's Year of Emotional Wellbeing Steering Committee, 2022-23
Dietrich School Graduate Council, 2022-present (Chair)
Dietrich School Council, 2021-present
Department Diversity Committee, 2019-2020 (Chair), 2020-2022 (ex officio)

Department Strategic Planning Committee, 2017 (Vice Chair)
American Political Behavior Search Committee, 2016 (Chair)
Lecturer and Academic Adviser Search Committee, 2016 (Chair)
Third-Year Review Committee, 2015
David Frederick Public Service Award Committee, 2015
Undergraduate Curriculum Committee, 2015-2018 (Chair)
International Relations Faculty Search Committee, 2015
Ad Hoc Promotion and Tenure Committee, Dietrich School of Arts and Sciences, 2014
Director/Co-Director, Center for the Study of American Politics and Society, 2013-2018
Chinese Politics Faculty Search Committee, 2014
Global Sustainability Faculty Search Committee, 2013
Political Behavior Faculty Search Committee, 2012
IRB Department Reviewer, 2012-present
Alumni and Technology Committee, 2011-2014 (Chair)
Chair's Advisory Committee, 2011-2013
Graduate Education Committee, 2011-2012
Methods Exam Committee, 2010, 2013-2014, 2015
International Relations Search Committee, 2009
Graduate Admissions Committee, 2009
Co-organizer, American Politics Workshop, 2008-2009
Co-organizer, CMU-Pitt Political Economy Reading Group, 2006-2007
Political Science Search Committee (Carnegie Mellon University, Social and Decision Sciences),
2005-2006

COMMUNITY SERVICE

Assembly on Midterm Elections (7th through 12th grades), The Ellis School, 2022
Post-election Debrief, Osher Lifelong Learning Institute, 2006

PROFESSIONAL SERVICE

Associate Editor, *American Journal of Political Science* 2019-2021
Associate Editor, *Journal of Experimental Political Science*, 2014-2019

Editorial Board, *American Journal of Political Science*, 2014-2019, 2022-present
Editorial Board, *Journal of Experimental Political Science*, 2013-2014

National Science Foundation, Panelist (2017, 2022)

APSA Departmental Services Committee, 2019-2022
APSA Experimental Research Section Nominating Committee, 2019
APSA Experimental Research Section Book Award Committee, 2015

External Promotion Reviewer (2015, 2019, 2022, 2023)

Ad Hoc Reviewer for:

<i>American Journal of Political Science</i>	<i>Journal of Public Economics</i>
<i>American Political Science Review</i>	<i>Journal of Public Policy</i>
<i>American Politics Research</i>	<i>Journal of Theoretical Politics</i>
<i>British Journal of Political Science</i>	<i>Legislative Studies Quarterly</i>
<i>Commonwealth</i>	National Science Foundation
<i>Congress & the Presidency</i>	Netherlands Organisation for Scientific Research (NWO)
<i>Economic Inquiry</i>	Oxford University Press
<i>Economic Journal</i>	<i>Political Analysis</i>
<i>Economics and Politics</i>	<i>Political Behavior</i>
<i>Experimental Economics</i>	<i>Political Research Quarterly</i>
<i>European Economic Review</i>	<i>Political Science Research & Methods</i>
<i>European Journal of Political Research</i>	<i>Polity</i>
<i>Games and Economic Behavior</i>	<i>Public Choice</i>
<i>International Studies Quarterly</i>	<i>Public Opinion Quarterly</i>
Israel Science Foundation	<i>Quarterly Journal of Political Science</i>
John Templeton Foundation	<i>Review of Economic Studies</i>
<i>Journal of Behavioral and Experimental Economics</i>	Routledge
<i>Journal of Economic Behavior & Organization</i>	Springer Press
<i>Journal of Law, Economics, and Organization</i>	<i>State Politics and Policy Quarterly</i>
<i>Journal of Legislative Studies</i>	Time Sharing Experiments for the Social Sciences
<i>Journal of Politics</i>	University of Chicago Press